



DO SOMETHING GREAT



BACKGROUND

Equinox Consulting Services was founded in 2018 by JoAnne Gareau. Ms. Gareau's experience in Federal and State contracting began in 1997 and includes environmental remediation, nuclear weapons security, marine construction, and general contracting. Her experience in project administration, quality control, and project management has allowed her to aid small businesses streamline their processes, increase productivity, and implement policies and procedures specifically tailored to their needs.

Equinox is well versed in Government contracting and offers small companies the guidance required to break into Federal and State markets. Capable contractors can be discouraged by the daunting processes involved in Government contracting. Equinox provides contractors with the guidance required to effectively navigate these markets.

CORE COMPETENCIES

- **TECHNICAL WRITING.** Corporate technical writing services customized for your individual project and business needs. Preparation and implementation of company policies and procedures.
- **PROPOSALS.** Defining winning capture strategies tailored to your business ventures.
- **GOVERNMENT CONTRACTING.** Assisting small businesses navigate Federal and State contracting. Preparation of Division 01 submittals and plans.
- **QUALITY CONTROL.** Project-specific quality control management, training, and oversight.
- **PROJECT MANAGEMENT.** Assisting project teams in the delivery of projects on time, on budget while meeting quality control requirements.

DIFFERENTIATORS

- Tailored to your company's specific goals
- Assisting small businesses break into Government contracting
- Experienced in project management, quality control and technical writing including proposal preparation
- Certified Quality Control Manager
- Certified Safety and Health Officer

KEY PRINCIPLES

Equinox prides itself on integrity, excellence, and partnership.

SMALL BUSINESS INTERESTS

- Assists small business interests navigate Federal and State contracting arenas.
- Assists small contractors with company structure, streamline processes, increase productivity, and develop and help implement company-specific policies and procedures.
- Experienced working with SBA Set-Asides, Women-Owned Small Business (WOSB), Veteran-Owned Small Business (VOSB), Service-Disabled Veteran-Owned Small Business (SDVOSB), 8(a), HUBZone and Small Disadvantaged Businesses.
- Provides assistance for SBA Mentor-Protege programs and Joint Venture projects.

Equinox thrives on assisting small companies grow their business interests.

MARKET EXPERIENCE

Federal: US Army Corps of Engineers, US Department of Veterans Affairs, US Air Force, US Navy, US Coast Guard, FAA, USEPA, GSA

State: DTMB, State of Michigan, NYSDEC, GLWA

QUALITY CONTROL

Equinox's President is a certified Construction Quality Control Manager. We provide three-phase quality control training for your project teams. USACE RMS 3.0 training for groups available.

SAFETY

Equinox's President is trained and certified in OSHA and EM-385-1-1 safety requirements.

COMPANY INFORMATION

D&B #081362836

Cage Code 88RP5

STRATEGIC PARTNERSHIP

Equinox Consulting Services, Inc. is a woman-owned, New York-based small business serving small businesses and Federal and State contractors throughout the United States.

CONTACT INFORMATION

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